

Jadinah Sejour-Gustave

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CORPORATE COUNSEL ♦ POLICY DEVELOPMENT

Leveraging vast career experience to provide in-depth legal analysis and define long-term legal outlook.

Legal powerhouse supported by litigation success and regional/national scale recognition; adding value to businesses and individuals by providing 'ready to execute' counsel on a broad range of legal matters with an emphasis on business law, estate planning, and asset protection. Diverse proficiency in the practical application of laws, corporate governance, business practices, and financial operations. Verifiable experience leading teams and as part of interdisciplinary groups to devise and execute strategies that result in favorable outcomes for all parties involved. Cultivate enduring relationships across all levels and colleagues through honesty, integrity, and unwavering commitment to excellence. Unmatched big-picture perspective; adequately assessing all factors to deliver unmatched guidance to key stakeholders on strategies and courses of action. **Admitted to the bar in Florida and Georgia.**

Areas of expertise include:

Corporate Legal Oversight • Estate Planning & Asset Protection • Legal & Regulatory Compliance
Litigation & Trial Management • Legal Document Drafting • Ethics & Standards Implementation
Public Speaking & Education • Policy & Procedure Development • Exposure & Liability Management
Key Stakeholder Collaboration • Community & Social Responsibility • Conflict Resolution & Issue De-escalation

CAREER EXPERIENCE & MILESTONES

The Sejour-Gustave Firm PLLC – Aventura, FL

December 2014 – Present

Founding & Managing Attorney

Overview: Leveraged legal education and real-life experience to found and grow a thriving law practice, providing legal counsel across estate planning, business law, and family law practice areas. Prepare legal documents and review documents as needed in preparation for litigation, including proposals, contracts, grant agreements, and reports. Create and administer trusts with values of over \$2 million. Log and track client interactions and cases on customer relationship management (CRM) and legal management software. Interpret statutory rules for family law representation. Advise businesses on legislative financial management requirements and serve as the foreign and national representation in litigation matters.

Notable Achievements:

- Touted and exemplified excellence at the intersection of business and law by growing the business from ground-up to a regional firm, practicing across Georgia and Florida, **attaining an average of 40% increase in revenue.**
- Positioned the practice to support rapid growth through training of personnel on compliance with state laws and development of operating procedures focused on efficiency and productivity.
- Delivered high levels of litigation success saving business clients millions of dollars in civil cases and winning litigation against large companies.
- Piloted the firm to receive multiple awards for excellence across all practice areas, including Estate Planning Advisors of Year in 2017, Child and Family Law Firm of the Year award in 2018 from Finance Monthly Law Awards, and Best Estate Planning Attorney Business for 5 years from Lawyers Monthly.
- Strengthened community ties through the creation of SG Firm-on-the-Go, providing free seminars on estate planning and asset protection and drafting free wills and medical directives for attendees of the seminars.
- Selected twice to present to 1200+ paralegals and attorneys at the Florida State Bar annual convention.

State Attorney's Office 17th Circuit – Broward County, FL

May 2011 – May 2014

Assistant State Attorney

Overview: Selected to manage caseloads of over 500 cases, overseeing adult criminal misdemeanor, traffic, and juvenile felony and misdemeanor cases from investigation to conclusion. Reviewed all case facts, relevant laws, and individual circumstances to make the final determination on proceeding with prosecution or nolle prosequi. Created strategies for trials and motions and partnered with law enforcement agencies as needed.

CAREER EXPERIENCE & MILESTONES *(continued)*

Law Office of Eran Ben Ezra – Miami, FL

December 2009

Law Clerk

Overview: Drafted and submitted a brief to the Board of Immigration Appeals on behalf of a client found inadmissible for a crime of moral turpitude. Prepared and submitted brief to Immigration Court for the same client in support of Cancellation of Removal under VAWA exception. Completed application and prepared supporting documents for an L-1 visa for submission to USCIS. Prepared a brief in opposition to the USCIS's intent to revoke the client's visa.

US Attorney's Office – Tampa, FL

May 2009 – August 2009

Summer Law Clerk, Civil Division

Overview: Completed legal research and draft legal memorandums, briefs, and pleadings on a wide range of issues; including Privacy Act, Limiting Cumulative Lay Witness Testimony, EEOC Standards, Limiting Disclosure of Evidence, Service of Process, Default Judgment, Federal Employee Immunity, and Right to Administrative Review. Offered support in the collection of IRS surplus funds from mortgage foreclosures. Performed official records searches and created office templates for summary judgment motions. Observed and participated in bankruptcy hearings and depositions.

State Attorney's Office 11th Circuit – Miami-Dade, FL

May 2008 – August 2008

Law Clerk, Felony

Overview: Brought on board to support state attorneys in the preparation of score sheets for felony defendants in line with Florida law and guidelines. Attended pre-trial hearings and assisted in the preparation of evidence for cases, trial preparations, and arraignments as requested. Drafted memos and responded to motions on issues such as child abuse and court discretion to deny restitution. Performed in-court recordings of requests as required by the judge of division attorneys. Filed motions and documents with the court and provide copies of discovery and information to attorneys. Provided notes and feedback to attorneys related to ongoing trials.

Federal Trade Commission – Washington, DC

January 2007 – May 2007

Law Clerk, Division of Advertising Practices

Overview: Assisted attorneys in the review of depositions and conducted research into deceptive advertising cases. Performed preliminary screening of substantive materials used in deceptive advertising cases before reviewing by attorneys, organizing materials into categories of importance. Tasked with coordinating various support services as required by attorneys assigned to specific cases, including presentations at community outreaches. Supported the monitoring of print and broadcast advertising to identify potentially-deceptive advertising.

EDUCATION

Juris Doctor – Regent School of Law, Virginia Beach, VA

Bachelor of Arts (Political Science) – The University of South Florida, Tampa, FL

PROFESSIONAL AFFILIATIONS

Member, National Bar Association | **Member**, American Bar Association | **Member**, Dade County Bar Association
Member, Broward County Bar Association | **Member**, American Academy of Estate Planning Attorneys

SELECTED AWARDS & RECOGNITION

Most Influential Woman in Estate Planning Law (2019) – Florida

Global Awards Winner (2018) – The Best of Finance, Law, & Business

Lawyer of the Year – Civil Litigation

Shining Star Award Top Performer (2006) – Concentra